

FRANCHISE - REVENUE & PIPELINE SUMMARY
AS OF 12-JUN-2002
EUROS IN 000'S
GLOBAL MEDIA (1)

PRODUCT	May Franchise Revenue	YTD(May) Franchise Revenue	Prior YTD Franchise Revenue	5W PRIOR YTD Franchise Revenue	Jun Franchise Revenue	Balance Of Current Year Thru 12/31 Pipeline	Bal Of Cur Year Probability Weighted Pipeline	2002 Full Year Forecast	2002 Full Year Plan	5W 2002 Full Year Plan	Future Year Pipeline(3)	Future Year Pipeline Probability Weighted(3)
M&A	7,291	27,022	22,055	4,967	-	65,087	9,104	36,125	49,000	(12,875)	-	-
Other Advisory	-	-	-	-	-	1,051	-	-	-	-	-	-
Total Advisory Products	7,291	27,022	22,055	4,967	-	66,138	9,104	36,125	49,000	(12,875)	-	-
ECM	20,358	29,901	26,862	3,039	-	19,614	3,110	33,011	49,000	(15,989)	-	-
Restricted Securities/PPE	-	(1)	18	(19)	-	-	-	(1)	-	(1)	-	-
Total Equity	20,358	29,899	26,880	3,020	-	19,614	3,110	33,010	49,000	(15,990)	-	-
HY Bonds	616	11,120	5,648	5,472	-	3,182	796	11,916	14,000	(2,084)	-	-
Bonds IG	-	1,268	-	1,268	-	-	-	1,268	14,000	(12,732)	-	-
Leveraged Loans	292	8,156	895	7,274	-	46,986	24,856	32,816	14,000	18,815	-	-
Project Finance Advisory	-	-	-	-	-	-	-	-	-	-	-	-
Total Debt	909	20,547	6,533	14,014	-	50,167	25,452	45,999	42,000	3,999	-	-
NIM(2)	-	(590)	-	(590)	-	-	-	(590)	-	(590)	-	-
Other	(111)	-	-	-	-	-	-	-	-	-	-	-
Total CF Revenue	28,447	76,879	55,468	21,411	-	135,939	37,666	114,544	140,000	(25,456)	-	-

Notes:

- 1) Deals are included within the group on the basis of senior banker involvement per client manager for booked deals and pipeline deals
- 2) NIM on Hold Portfolio excluded
- 3) Balance of Pipeline includes all future years

FRANCHISE - REVENUE BY DEAL
AS OF: 12-JUN-2002
EUROS IN 000'S
GLOBAL MEDIA

PRODUCT	DEAL	Franchise Revenue May	Franchise Revenue YTD(May)	Franchise Revenue Jun	Other Coverage Groups
	AT&T Broadband - general advisory (Project Twist & Shout) / Twist & Sh (D010328)	2,663	2,663	-	EUR TELE, NA TELE
	Allbritton Communications - General Advisory (News Ch 8) (D020686)	-	111	-	NA Lev Fin
	Aurora Communications - general advisory (D012858)	-	1,032	-	None
	Bertelsmann - Project Rock / Rock.. (D014619)	-	2,010	-	None
	Echostar - General Advisory (Vivendi) (D016541)	-	8,586	-	None
	Echostar - acqn advisory and financing (GM - HE) (D014601)	-	(145)	-	NA FIN SPO
	Gazprom - sale of Gazprom Media to Sputnik Group (Astra) / Astra * (D013840)	-	2,367	-	EUR TECH, Rus.&Turk.
	Impresa/Cofina - pot merger of Impresa w/ Investec (Ice Cube) / Ice cub (D015714)	-	75	-	Oth. Eur., PORTUGAL
	Johnston Press - Acqn advisory for RIM / Pacific. (D014213)	2,188	2,188	-	UK
	Landmark Communications - general advisory(Retainer 2001-02) (D014724)	67	139	-	None
	Liberty Media - Acqn opportunities in Europe (D016262)	244	244	-	EUR SPON, EUR TELE
	ProSieben - merger advisory with Kirch Media (Pit Concordia) / Concord (D014982)	-	525	-	EUR TECH
	Scientific Atlanta - acquisition of Barconet-Project Baseball / Baseball (D013401)	-	1,521	-	EUR TECH
	Spectrasite Holdings - Fairness Opinion (SBC) (D022702)	533	533	-	NA FIN SPO
	TIM Brazil - Project Eiffel/Phase 1 (strategic alliance) / Eiffel - 1. (D014121)	1,598	1,578	-	EUR TELE, ITALY, LA
	TMP Worldwide - Project University / University 1 (D013407)	-	3,408	-	None
	TV Globo - Project Waves / Waves ... (D013628)	-	89	-	LA
Total M&A		7,291	27,022	-	
Total Advisory Products		7,291	27,022	-	
	AMC Entertainment - acq financing for General Cinema (D013398)	-	462	-	NA FIN SPO
	Adelphia Communications - HY Offering (2Q 01) (D013200)	-	68	-	NA TELE
	Echostar - HY offering (Hughes Electronics) (D016727)	-	399	-	NA SPON
	Entelcom Communications - HY offering (1Q 02) (D020688)	-	1,017	-	None
	Galaxy Latin America - HY bond offering (1Q 01) (D002033)	-	1,505	-	LA
	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	616	5,480	-	NA FIN SPO, NA Lev Fin
	NextMedia Group - HY offering (2Q 01) (D013233)	-	(89)	-	None
	Sinclair Broadcasting - HY Offering (4Q 01) (D016235)	-	1,206	-	None
	Sinclair Broadcasting - HY offering (1Q 02) (D021370)	-	528	-	None
	Young Broadcasting - HY Offering (4Q 01) (D014961)	-	544	-	None
Total HY Bonds		616	11,120	-	
	AOL Time Warner inc. - IG Bond. (M3404)	-	141	-	None
	Scholastic Corp. - IG offering (1Q 02) (D020146)	-	133	-	None
	Walt Disney - IG Bond (M3182)	-	995	-	None
Total Bonds IG		-	1,268	-	
	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	-	5,936	-	NA FIN SPO, NA Lev Fin
	Loews Cineplex Entertainment - exit financing (1Q 02) (D016576)	-	1,930	-	NA FIN SPO, NA Lev Fin
	Yell - US\$40mm financing for acqn of McLeod Publishing (D020465)	292	292	-	EUR SPON
Total Leveraged Loans		292	8,158	-	

FRANCHISE - REVENUE BY DEAL
AS OF: 12-JUN-2002
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GLOBAL MEDIA

PRODUCT	DEAL	Franchise Revenue May	Franchise Revenue YTD(May)	Franchise Revenue Jun	Other Coverage Groups
Total Debt Products		909	20,547	-	
	Cumulus Media - secondary offering (2Q 02) (D022916)	4,823	4,823	-	None
	Digital River - block trade (4Q 01) (D016304)	-	85	-	None
	Emmis Communications - Block Trade (2Q 02) (D021958)	-	1,969	-	None
	Entercorn Communications - secondary offering (1Q 02) (D020128)	961	4,553	-	None
	Ikon Office Solutions - convertible offering (2Q 02) (D020657)	4,732	4,732	-	None
	Johnston Press - rights issue for acqn of RIM (D022844)	1,823	1,823	-	UK
	LIN Television - IPO (D020127)	9,141	9,141	-	NA FIN SPO
	MediaNation - HK\$445.6mm IPO on GEM - Proj Bus / Bus (Asia ECM) (D000494)	(1,081)	(2,316)	-	ASIA NRG, ASIA SPON, CHINA, NA FIN SPO
	Publicis Groupe SA - convertible bond Q1 2002(King) / King * (D016091)	-	3,638	-	FRANCE
	Radio One - Secondary Offering (2Q 02) (D021881)	-	745	-	None
	SONICblue - debt private placement (2Q 02) (D021165)	160	160	-	NA P PLMT
	XM Satellite Radio - secondary offering (2Q 02) (D022418)	-	748	-	NA FIN SPO
Total Equity		20,358	29,901	-	
	Beam Broadcasting-Warrant Income Realized/Unrealized (M1590)	-	(0)	-	None
	Beam mtm (M1574)	-	(1)	-	None
Total Private Placement-Equity		-	(1)	-	
Total Equity Products		20,358	29,900	-	
	Comcast Cable - Strategic Lending Contract (M2222)	(49)	(261)	-	None
	Infinity Broadcasting - Strategic Lending Contract (M2221)	(62)	(329)	-	None
Total Loans IG		(111)	(590)	-	
Total Other Financing Products		(111)	(590)	-	
Total Product		28,447	75,879	-	

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FRANCHISE - PIPELINE BY DEAL
AS OF: 12-JUN-2002
EUROS IN LIONS
GLOBAL MEDIA

		FRANCHISE VALUE						Franchise Revenue Total	Probability Weighted Pipeline
PRODUCT	DEAL	PROBABILITY	Jun	Jul	Aug	Sep	Future Months(1)		
M&A	AT&T Broadband - general advisory (Project Twist & Shout) / Twist & Sh (D010328)	75	-	-	-	-	1,061	1,061	796
M&A	Acme Communications - general advisory (D006356)	25	-	-	-	-	1,326	1,326	331
M&A	BMG Storage Media - Project Bookbuster / Bookbuster- (D012541)	0	-	-	-	3,182	0	3,182	-
M&A	Bertelsmann - Project Rolling Stone (ex Empire) / Rolling Stone (ex Em (D015826)	0	-	-	-	16,500	0	16,500	-
M&A	Boosey & Hawkes - divestiture advisory/defence & refinancing (D016399)	0	2,000	-	-	-	0	2,000	-
M&A	BusinessWire - general advisory (D005685)	25	-	-	-	-	5,728	5,728	1,432
M&A	Deutsche Telekom - Sale options for 16% stake in SES (D011448)	0	-	-	-	6,000	0	6,000	-
M&A	EchoStar - acqn advisory and financing (GM - HE) (D014601)	50	-	-	-	-	7,425	7,425	3,712
M&A	Fininvest - valuations (Focus) / Focus (ex-Simlasi) (D016089)	25	750	-	-	-	0	750	186
M&A	Lagardere - project Larry/Emme (Eagle) / Eagle- (D005489)	0	-	-	-	-	10,000	10,000	-
M&A	Microsoft - General Advisory (2002) (Fore) / Fore (D022289)	25	-	-	-	786	0	786	199
M&A	Pinnacle Holdings - general advisory (2001) / Fore (D010190)	50	-	-	-	3,182	0	3,182	1,591
M&A	Rand McNally & Co - general advisory (D012298)	25	-	-	-	-	2,121	2,121	530
M&A	TIM Brazil - Project EitelPhase 2 (sale) / Eitel- 2. (D024386)	25	-	-	-	-	1,061	1,061	265
M&A	TV Globo - Project Waves / Waves .. (D013628)	75	-	-	-	-	80	80	60
M&A	Taylor Nelson Soltes - potential acquisition of Observer AB / Monocle (D002405)	0	2,760	-	-	-	3,687	3,687	-
			2,760	-	-	29,660	32,687	65,097	9,104
Real Estate Advisory	Davis & Partners - Transmission Tower in Brooklyn (D020807)	0	-	-	-	-	1,061	1,061	-
Real Estate Advisory			-	-	-	-	1,061	1,061	-
Advisory Products			2,760	-	-	29,660	33,748	66,158	9,104
HY Bonds	Data Transmission Network - bank/bond financing (3Q 02) (D022612)	25	-	3,182	-	-	0	3,182	796
HY Bonds			-	3,182	-	-	0	3,182	796
Leveraged Loans	Alliance Imaging Inc - GRM Retainer (D020818)	0	2,121	-	-	-	0	2,121	-
Leveraged Loans	Comcast - acq financing for AT&T Broadband (D020813)	50	1,909	-	-	-	0	1,909	955
Leveraged Loans	ENAP - GBP 850 mill bank refinancing (September 2001) (D013787)	75	430	-	-	-	0	430	323
Leveraged Loans	EchoStar - acqn advisory and financing (GM - HE) (D014601)	50	-	-	-	-	36,999	36,999	16,350
Leveraged Loans	Johnston Press - £680mm debt financing for RIM acquisition / Jupiter- (D014834)	100	2,643	-	-	-	0	2,643	2,643
Leveraged Loans	Sinclair Broadcasting - refinancing (D021892)	75	3,182	-	-	-	0	3,182	2,387
			10,266	-	-	-	36,659	46,965	24,656
Debt Products			10,266	3,182	-	-	36,659	50,167	25,452
Equity	APAX/Hicks Muse - IPO of Yell plc (D020545)	60	1,697	-	-	-	0	1,697	849
Equity	Blackboard - IPO (1Q 02) (D014712)	0	1,603	-	-	-	0	1,603	-
Equity	Cladell Broadcasting - IPO (D023066)	0	-	-	-	-	5,303	5,303	-
Equity	Lagardere - monetisation of shares & convertible bond offering (D015605)	0	-	-	-	-	1,500	1,500	-
Equity	Leap Frog Enterprises - IPO financing (D016309)	75	849	-	-	-	0	849	838
Equity	SONICblue - debt private placement (2Q 02) (D021165)	0	1,962	-	-	-	0	1,962	-
Equity	Texas Pacific Group - IPO (Hunter) / Hunter - (D022792)	25	-	-	-	-	6,500	6,500	1,625
			6,311	-	-	-	13,303	19,614	3,110
Equity Products			6,311	-	-	-	13,303	19,614	3,110
Product			19,347	3,182	-	29,660	83,751	135,939	37,866

1) Future Months include all pipeline, including future years

FRANCHISE - REVENUE & PIPELINE BY MD & DIR
2002-06-12 (Wed)
EUROS IN 000'S
Global Media

BANKER	DEAL	PROB	MAY FRANCHISE VALUE	YTD MAY FRANCHISE VALUE	JUN FRANCHISE VALUE	2002 FRANCHISE PIPELINE	FRANCHISE FUTURE PIPELINE
Amling, Jeffrey	Aurora Communications - general advisory (D012855)	N/A	-	1,032	-	-	-
	Cleaveland Broadcasting - IPO (D022068)	0%	-	-	-	5,303	-
	Cumulus Media - secondary offering (2Q 02) (D022916)	N/A	4,823	4,823	-	-	-
	Echostar - General Advisory (Vivendi) (D016541)	N/A	-	8,866	-	-	-
	Echostar - HY offering (Hughes Electronics) (D016727)	N/A	-	300	-	-	-
	Echostar - acqn advisory and financing (GM - HE) (D014601)	50%	-	-	-	7,425	-
	Echostar - acqn advisory and financing (GM - HE) (D014601)	N/A	-	(145)	-	-	-
	Emmis Communications - Block Trade (2Q 02) (D021959)	50%	-	-	-	36,869	-
	Emmis Communications - HY offering (1Q 02) (D020584)	N/A	-	1,969	-	-	-
	Entertainment Communications - secondary offering (1Q 02) (D020128)	N/A	-	1,017	-	-	-
	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	N/A	861	4,553	-	-	-
	MediaNation - HK\$445.8mm IPO on GEM - Proj Bus / Bus (Asia ECM) (D000494)	N/A	616	5,460	-	-	-
	Radio One - Secondary Offering (2Q 02) (D021881)	N/A	(1,081)	(2,316)	-	-	-
	Rand McNally & Co - general advisory (D012298)	25%	-	745	-	-	-
	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	N/A	-	1,206	-	2,121	-
	Sinclair Broadcasting - refinancing (D021892)	75%	-	-	-	3,182	-
	APAX/Hicks Muse - IPO of Yell plc (D020545)	50%	-	-	-	1,897	-
	Gazprom - sale of Gazprom Media to Sputnik Group (Astra) / Astra (D013840)	N/A	-	2,567	-	-	-
	Johnston Press - acqn advisory for RIM / Pacific (D014213)	N/A	2,188	2,188	-	-	-
	Johnston Press - rights issue for acqn of RIM (D022944)	N/A	1,623	1,623	-	-	-
	Johnston Press - \$680mm debt financing for RIM acquisition / Jupiter (D014834)	100%	-	-	-	2,843	-
Caray, Charles	Lagardere - mortgisation of shares & convertible bond offering (D015505)	0%	-	-	-	1,500	-
	Lagardere - project Lamy/Emma (Eagle) / Eagle- (D005469)	0%	-	-	-	10,000	-
	Yell - US\$40mm financing for acqn of Moleod Publishing (D020465)	N/A	292	292	-	-	-
	Aurora Communications - general advisory (D012855)	N/A	-	1,032	-	-	-
	Blackboard - IPO (1Q 02) (D014712)	0%	-	-	-	1,803	-
	Cleaveland Broadcasting - IPO (D022068)	0%	-	-	-	5,303	-
	Cumulus Media - secondary offering (2Q 02) (D022916)	N/A	4,823	4,823	-	-	-
	Entertainment Communications - HY offering (1Q 02) (D020695)	N/A	-	1,017	-	-	-
	Entertainment Communications - secondary offering (1Q 02) (D020128)	N/A	961	4,553	-	849	-
	Leap Frog Enterprises - IPO financing (D016309)	75%	-	-	-	-	-
	MediaNation - HK\$445.8mm IPO on GEM - Proj Bus / Bus (Asia ECM) (D000494)	N/A	(1,081)	(2,316)	-	-	-
	NexMedia Group - HY offering (2Q 01) (D013233)	N/A	-	(69)	-	-	-
	Radio One - Secondary Offering (2Q 02) (D021881)	N/A	-	745	-	-	-
	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	N/A	-	1,206	-	-	-
	Sinclair Broadcasting - HY offering (1Q 02) (D021370)	N/A	-	528	-	-	-
	Sinclair Broadcasting - refinancing (D021892)	75%	-	-	-	3,182	-
	Adelphia Communications - HY offering (2Q 01) (D013200)	N/A	-	68	-	-	-
	Albion Communications - General Advisory (News Ch 8) (D020686)	N/A	-	111	-	-	-
	Landmark Communications - general advisory/Refiner 2001-02 (D014724)	N/A	67	139	-	-	-
Graves, Daniel B.	XM Satellite Radio - secondary offering (2Q 02) (D022419)	N/A	-	748	-	-	-
	APAX/Hicks Muse - IPO of Yell plc (D020545)	50%	-	-	-	1,897	-
	Bentelmann - Project Rock / Rock (D014619)	N/A	-	2,010	-	-	-
	Bentelmann - project Rolling Stone (ex Empire) / Rolling Stone (ex Em (D015826)	0%	-	-	-	16,500	-
	Bossey & Hawkes - divestiture advisory/defence & refinancing (D015358)	0%	-	-	-	2,000	-
	Deutsche Telekom - Sale options for 18% stake in SES (D011449)	0%	-	-	-	6,000	-
	Impressa/Colina - pot merger of Impressa w/ Investec (ice Cube) / ice cup (D015714)	N/A	-	75	-	-	-
	Lagardere - project Lamy/Emma (Eagle) / Eagle- (D005469)	0%	-	-	-	10,000	-
	Impressa/Colina - pot merger of Impressa w/ Investec (ice Cube) / ice cup (D015714)	N/A	-	75	-	-	-
	Publicis Groupe SA - convertible bond Q1 2002(King) / King (D016091)	N/A	-	3,638	-	-	-
Lovegrove, Stephen	Bentelmann - Project Rock / Rock (D014619)	N/A	-	2,010	-	-	-
	Bentelmann - project Rolling Stone (ex Empire) / Rolling Stone (ex Em (D015826)	0%	-	-	-	16,500	-
Lovell, Nicholas	Impressa/Colina - pot merger of Impressa w/ Investec (ice Cube) / ice cup (D015714)	N/A	-	75	-	-	-
	Publicis Groupe SA - convertible bond Q1 2002(King) / King (D016091)	N/A	-	3,638	-	-	-
Machnes, Bruce	Bentelmann - Project Rock / Rock (D014619)	N/A	-	2,010	-	-	-
	Bentelmann - project Rolling Stone (ex Empire) / Rolling Stone (ex Em (D015826)	0%	-	-	-	16,500	-

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2002-05-12 (Wed)
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BANKER	DEAL	PRODUCT	PROB	MAY FRANCHISE VALUE	YTD MAY FRANCHISE VALUE	JUN FRANCHISE VALUE	2002 FRANCHISE PIPELINE	FRANCHISE FUTURE PIPELINE
Morris, J L Malabon	Fininvest - valuations (Focus) / Focus (ex-Simfast) (D016059)	Fairness Opinion	25%	-	-	-	750	-
	Gazprom - sale of Gazprom Media to Spidnik Group (Astra) / Astra * (D013840)	Valuation	N/A	2,367	-	-	-	-
	ProSieben - merger advisory with Kirch Media (Pit Concordia) / Concord (D014992)	Merger Advisory	N/A	626	-	-	-	-
	Taylor Nelson Sofres - potential acquisition of Observer AB / Monocle (D020405)	Other M&A Advisory	0%	-	-	-	3,887	-
	Texaco Pacific Group - IPO (Hunter) / Hunter * (D022792)	Equity-IPO	25%	-	-	-	6,500	-
	Alliance Imaging Inc - GRM Retainer (D020818)	Senior Bank Debt	0%	-	-	-	2,121	-
	Davis & Partners - Transmission Tower in Brooklyn (D020807)	Real Estate Advisory	0%	-	-	-	1,061	-
	Hughes/PanAmSat - Project Pelican/Interim financing 1Q02 / Pelican 1 (D015559)	Bonds-Corporate High Yield	N/A	616	5,480	-	-	-
	Hughes/PanAmSat - Project Pelican/Interim financing 1Q02 / Pelican 1 (D015559)	Senior Bank Debt	N/A	-	5,936	-	-	-
	Pinnacle Holdings - general advisory (2001) (D010190)	Divestiture Advisory	50%	-	-	-	3,182	-
Paul, Gregory R.	Spectraite Holdings - Fairness Opinion (SBC) (D022702)	Fairness Opinion	N/A	533	533	-	-	-
	TIM Brazil - Project Elitel/Phase 1 (strategic alliance) / Elitel - 1. (D014121)	Divestiture Advisory	N/A	-	1,578	-	-	-
	TIM Brazil - Project Elitel/Phase 2 (sale) / Elitel - 2. (D024396)	Divestiture Advisory	25%	-	-	-	1,061	-
	TV Globo - Project Waves / Waves ... (D013628)	Divestiture Advisory	75%	-	-	-	80	-
	TV Globo - Project Waves / Waves ... (D013628)	Divestiture Advisory	N/A	-	89	-	-	-
	AMC Entertainment - acq financing for General Cinema (D013398)	Bonds-Corporate High Yield	N/A	-	462	-	-	-
	Acme Communications - general advisory (D006356)	Divestiture Advisory	25%	-	-	-	1,326	-
	Data Transmission Network - bank/bond financing (3Q 02) (D022612)	Bonds-Corporate High Yield	25%	-	-	-	3,182	-
	Galaxy Latin America - HY bond offering (1Q 01) (D020303)	Bonds-Corporate High Yield	N/A	-	1,505	-	-	-
	LIN Television - IPO (D020127)	Equity-IPO	N/A	9,141	9,141	-	-	-
Silver, Ellen L.	Loews Cineplex Entertainment - exit financing (1Q 02) (D016576)	Senior Bank Debt	N/A	-	1,930	-	-	-
	Young Broadcasting - HY Offering (4Q 01) (D014961)	Bonds-Corporate High Yield	N/A	-	544	-	-	-
	Data Transmission Network - bank/bond financing (3Q 02) (D022612)	Bonds-Corporate High Yield	25%	-	-	-	3,182	-
	Loews Cineplex Entertainment - exit financing (1Q 02) (D016576)	Senior Bank Debt	N/A	-	1,930	-	-	-
	Young Broadcasting - HY Offering (4Q 01) (D014961)	Bonds-Corporate High Yield	N/A	-	544	-	-	-
	Bertelsmann - Project Rock / Rock. (D014619)	Acquisition Advisory	N/A	-	2,010	-	-	-
	Bertelsmann - Project Rolling Stone (ex Empire) / Rolling Stone (ex Em (D015628)	Acquisition Advisory	0%	-	-	-	18,500	-
	Deutsche Telekom - Sale options for 16% stake in SES (D011449)	Divestiture Advisory	0%	-	-	-	6,000	-
	EWAP - GBP 650 mli bank refinancing (September 2001) (D013787)	Senior Bank Debt	75%	-	-	-	430	-
	Fininvest - valuations (Focus) / Focus (ex-Simfast) (D016059)	Fairness Opinion	25%	-	-	-	750	-
Thrift, Dyan	AT&T Broadband - general advisory (Project Twist & Shout) / Twist & Sh (D010328)	Divestiture Advisory	75%	-	-	-	1,061	-
	AT&T Broadband - general advisory (Project Twist & Shout) / Twist & Sh (D010328)	Divestiture Advisory	N/A	2,663	2,663	-	-	-
	BMG Storage Media - Project Blockbuster / Blockbuster- (D012541)	Acquisition Advisory	0%	-	-	-	3,182	-
	BusinessWire - general advisory (D006565)	Acquisition Advisory	25%	-	-	-	5,728	-
	Comcast - acq financing for AT&T Broadband (D020813)	Senior Bank Debt	50%	-	85	-	1,909	-
	Digital River - block trade (4Q 01) (D016304)	Equity-Secondary	N/A	244	-	-	-	-
	Liberty Media - Acqn opportunities in Europe (D016262)	Acquisition Advisory	N/A	1,598	3,408	-	-	-
	TMP Worldwide - Project University / University 1 (D013407)	Acquisition Advisory	N/A	-	-	-	-	-
	Comcast - acq financing for AT&T Broadband (D020813)	Senior Bank Debt	50%	-	-	-	1,909	-
	Ikon Office Solutions - convertible offering (2Q 02) (D020657)	Equity-Convertible Bonds	N/A	4,732	4,732	-	-	-
Yung, Sun J.	Microsoft - General Advisory (2002) (Fore) / Fore (D022289)	Divestiture Advisory	25%	-	-	-	788	-
	SONICblue - debt private placement (2Q 02) (D021165)	Equity-PIPE	0%	-	-	-	1,962	-
	SONICblue - debt private placement (2Q 02) (D021165)	Equity-PIPE	N/A	160	160	-	-	-
	Scientific Atlanta - acquisition of BarcoNet-Project Baseball / Baseball (D013401)	Acquisition Advisory	N/A	-	1,521	-	-	-

FRANCHISE - REVENUE & PIPELINE SUMMARY
AS OF 12-JUN-2002
EUROS IN 000'S
NA MEDIA (1)

PRODUCT	May Franchise Revenue	YTD(May) Franchise Revenue	Prior YTD Franchise Revenue	B/W PRIOR YTD Franchise Revenue	Jun Franchise Revenue	Balance Of Current Year Thru 12/31 Pipeline	Balance Of Cur Year Weighted Pipeline	2002 Full Year Forecast	2002 Full Year Plan	B/W 2002 Full Year Plan	Future Year Pipeline(3)	Future Year Pipeline Probability Weighted(3)
M&A	5,104	18,957	10,165	9,673	-	25,980	8,916	28,774	25,650	3,124	-	-
Other Advisory	5,104	18,957	10,165	9,673	-	1,081	-	28,774	25,650	3,124	-	-
Total Advisory Products	18,735	24,640	12,780	11,860	-	27,021	8,916	28,774	25,650	3,124	-	-
ECIM	-	(1)	16	(19)	-	9,917	636	25,278	25,650	(374)	-	-
Restricted Securities/PPE	18,735	24,639	12,797	11,842	-	9,917	636	25,275	25,650	(375)	-	-
Total Equity	616	11,120	6,848	5,472	-	3,162	790	11,918	7,330	4,586	-	-
HY Bonds	-	1,268	-	1,268	-	-	-	1,268	7,330	(6,062)	-	-
Bonds IG	-	7,866	885	6,981	-	43,912	21,691	29,557	7,330	22,227	-	-
Leveraged Loans	-	-	-	-	-	-	-	-	-	-	-	-
Project Finance Advisory	616	20,255	6,533	13,722	-	47,094	22,486	42,741	21,990	20,751	-	-
Total Debt	(111)	(590)	-	(590)	-	-	-	(590)	-	(590)	-	-
NIM(2)	24,344	64,181	29,514	34,647	-	84,032	32,039	96,200	73,290	22,910	-	-
Other	-	-	-	-	-	-	-	-	-	-	-	-
Total CF Revenue	-	-	-	-	-	-	-	-	-	-	-	-

Notes:

- 1) Deals are included within the group on the basis of senior banker involvement per client manager for booked deals and pipeline deals
- 2) NIM on Hold Portfolio excluded
- 3) Balance of Pipeline includes all future years

FRANCHISE - REVENUE BY DEAL
AS OF: 12-JUN-2002
EUROS IN 000'S
NA MEDIA

PRODUCT	DEAL	Franchise Revenue May	Franchise Revenue YTD(May)	Franchise Revenue Jun	Other Coverage Groups
	AT&T Broadband - general advisory (Project Twist & Shout) / Twist & Sh (D010328)	2,663	2,663	-	EUR TELE, NA TELE
	Allbritton Communications - General Advisory (News Ch 8) (D020686)	-	111	-	NA Lev Fin
	Aurora Communications - general advisory (D012858)	-	1,032	-	None
	EchoStar - General Advisory (Vivendi) (D016541)	-	8,886	-	None
	EchoStar - acqn advisory and financing (GM - HE) (D014601)	-	(145)	-	NA FIN SPO
	Landmark Communications - general advisory(Retainer 2001-02) (D014724)	67	139	-	None
	Liberty Media - Acqn opportunities in Europe (D016262)	244	244	-	EUR SPON, EUR TELE
	Scientific Atlanta - acquisition of Barcone(-Project Baseball / Baseball (D013401)	-	1,521	-	EUR TECH
	Spectrasite Holdings - Fairness Opinion (SBC) (D022702)	533	533	-	NA FIN SPO
	TIM Brazil - Project Eiffel/Phase 1 (strategic alliance) / Eiffel - 1. (D014121)	-	1,578	-	EUR TELE, ITALY, LA
	TMP Worldwide - Project University / University 1 (D013407)	1,598	3,408	-	None
	TV Globo - Project Waves / Waves ... (D013628)	-	89	-	LA
Total M&A		5,104	19,857	-	
Total Advisory Products		5,104	19,857	-	
	AMC Entertainment - acq financing for General Cinema (D013398)	-	482	-	NA FIN SPO
	Adelphia Communications - HY Offering (2Q 01) (D013200)	-	68	-	NA TELE
	EchoStar - HY offering (Hughes Electronics) (D016727)	-	399	-	NA SPON
	Enterecom Communications - HY offering (1Q 02) (D020688)	-	1,017	-	None
	Galaxy Latin America - HY bond offering (1Q 01) (D002033)	-	1,505	-	LA
	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	616	5,480	-	NA FIN SPO, NA Lev Fin
	NextMedia Group - HY offering (2Q 01) (D013233)	-	(89)	-	None
	Sinclair Broadcasting - HY Offering (4Q 01) (D018235)	-	1,206	-	None
	Sinclair Broadcasting - HY offering (1Q 02) (D021370)	-	528	-	None
	Young Broadcasting - HY Offering (4Q 01) (D014861)	-	544	-	None
Total HY Bonds		616	11,120	-	
	AOL Time Warner Inc. - IG Bond. (M3404)	-	141	-	None
	Scholastic Corp - IG offering (1Q 02) (D020146)	-	133	-	None
	Walt Disney - IG Bond (M3182)	-	995	-	None
Total Bonds IG		-	1,268	-	
	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	-	5,936	-	NA FIN SPO, NA Lev Fin
	Loews Cineplex Entertainment - exit financing (1Q 02) (D016576)	-	1,930	-	NA FIN SPO, NA Lev Fin
Total Leveraged Loans		-	7,866	-	
Total Debt Products		616	20,255	-	
	Cumulus Media - secondary offering (2Q 02) (D022916)	4,823	4,823	-	None
	Digital River - block trade (4Q 01) (D016304)	-	85	-	None

FRANCHISE - REVENUE BY DEAL
AS OF: 12-JUN-2002
EUROS IN 000'S
NA MEDIA

PRODUCT	DEAL	Franchise Revenue May	Franchise Revenue YTD(May)	Franchise Revenue Jun	Other Coverage Groups
	Ermis Communications - Block Trade (2Q 02) (D021958)	-	1,969	-	None
	Entercom Communications - secondary offering (1Q 02) (D020128)	961	4,563	-	None
	Icon Office Solutions - convertible offering (2Q 02) (D020657)	4,732	4,732	-	None
	LIN Television - IPO (D020127)	9,141	9,141	-	NA FIN SPO
	MediaNation - HK\$445.8mn IPO on GEM - Proj Bus / Bus (Asia ECM) (D000494)	(1,081)	(2,316)	-	ASIA NRG, ASIA SPON, CHINA, NA FIN SPO
	Radio One - Secondary Offering (2Q 02) (D021881)	-	745	-	None
	SONICblue - debt private placement (2Q 02) (D021165)	160	160	-	NA P PLMT
	XM Satellite Radio - secondary offering (2Q 02) (D022418)	-	748	-	NA FIN SPO
Total Equity		18,735	24,640	-	
	iBeam Broadcasting-Warrant Income Realized/Unrealized (M1590)	-	(0)	-	None
	iBeam mtn (M1574)	-	(1)	-	None
Total Private Placement-Equity		-	(1)	-	
Total Equity Products		18,735	24,639	-	
	Comcast Cable - Strategic Lending Contract (M2222)	(49)	(261)	-	None
	Infinity Broadcasting - Strategic Lending Contract (M2221)	(62)	(329)	-	None
Total Loans IG		(111)	(590)	-	
Total Other Financing Products		(111)	(590)	-	
Total Product		24,344	64,161	-	

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FRANCHISE - PIPELINE BY DEAL
AS OF: 12-JUN-2002
EUROS IN 000'S
NA MEDIA

		Franchise Value						Franchise Revenue Total	Probability Weighted Pipeline
PRODUCT	DEAL	PROBABILITY	Jun	Jul	Aug	Sep	Future Months(1)		
M&A	AT&T Broadband - general advisory (Project Twist & Shout) / Twist & Sh (D010328)	75	-	-	-	-	1,061	1,061	796
M&A	Acme Communications - general advisory (D006356)	25	-	-	-	-	1,326	1,326	331
M&A	EWG Storage Media - Project Blockbuster / Blockbuster (D012541)	0	-	-	-	3,182	0	3,182	-
M&A	BusinessWire - general advisory (D005685)	25	-	-	-	-	5,728	5,728	1,432
M&A	Echostar - acqn advisory and financing (GM - HE) (D014601)	50	-	-	-	-	7,425	7,425	3,712
M&A	Microsoft - General Advisory (2002) (Fore) / Fore (D022289)	25	-	-	-	796	0	796	199
M&A	Innecle Holdings - general advisory (D010190)	50	-	-	-	3,182	0	3,182	1,501
M&A	Sand McNally & Co. - general advisory (D012398)	25	-	-	-	-	2,121	2,121	530
M&A	TIM Brazil - Project Eifel/Phase 2 (sale) / Eifel - 2 (D024386)	25	-	-	-	-	1,061	1,061	265
M&A	TV Globo - Project Waves / Waves ... (D013628)	75	-	-	-	-	80	80	60
						7,160	18,800	25,960	8,916
Real Estate Advisory	Davis & Partners - Transmission Tower in Brooklyn (D020807)	0	-	-	-	-	1,061	1,061	-
Real Estate Advisory						-	1,061	1,061	-
Advisory Products						7,160	19,861	27,021	8,916
HY Bonds	Data Transmission Network - bank/bond financing (3Q 02) (D022612)	25	-	3,182	-	-	0	3,182	796
HY Bonds				3,182	-	-	0	3,182	796
Leveraged Loans	Alliance Imaging Inc - GRMI Retainer (D020818)	0	2,121	-	-	-	0	2,121	-
Leveraged Loans	Comcast - acq financing for AT&T Broadband (D020813)	50	1,909	-	-	-	0	1,909	955
Leveraged Loans	Echostar - acqn advisory and financing (GM - HE) (D014601)	50	-	-	-	-	35,699	35,699	18,350
Leveraged Loans	Sindair Broadcasting - refinancing (D021882)	75	3,182	-	-	-	0	3,182	2,387
Leveraged Loans			7,213	-	-	-	35,699	43,912	21,691
Debt Products			7,213	3,182	-	-	35,699	47,094	22,486
Equity	Blackboard - IPO (1Q 02) (D014712)	0	1,803	-	-	-	0	1,803	-
Equity	Citadel Broadcasting - IPO (D023086)	0	-	-	-	-	5,303	5,303	-
Equity	Leap Frog Enterprises - IPO financing (D016308)	75	849	-	-	-	0	849	636
Equity	SONICblue - debt private placement (2Q 02) (D021165)	0	1,952	-	-	-	0	1,952	-
Equity			4,614	-	-	-	5,303	9,917	636
Equity Products			4,614	-	-	-	5,303	9,917	636
Product			11,826	3,182	-	7,160	61,864	84,032	32,039

1) Future Months include all pipeline, including future years

FRANCHISE - REVENUE & PIPELINE BY MD & DIR
2002-06-12 (Wed)
EUROS IN 000'S
NA Media

BANKER	DEAL	PRODUCT	PROB	MAY FRANCHISE VALUE	YTD MAY FRANCHISE VALUE	JUN FRANCHISE VALUE	2002 FRANCHISE PIPELINE	FRANCHISE FUTURE PIPELINE
Amberg, Jeffrey	Aurora Communications - general advisory (D012558)	Divestiture Advisory	N/A	-	1,032	-	-	-
	Citadel Broadcasting - IPO (D023066)	Equity-IPO	0%	-	-	-	5,303	-
	Cumulus Media - secondary offering (2Q 02) (D022816)	Equity-Secondary	N/A	4,823	4,823	-	-	-
	Echostar - General Advisory (Vivendi) (D016541)	Other M&A Advisory	N/A	-	8,686	-	-	-
	Echostar - HY offering (Hughes Electronics) (D018727)	Bonds-Corporate High Yield	N/A	-	399	-	-	-
	Echostar - acq advisory and financing (GM - HE) (D014601)	Acquisition Advisory	50%	-	-	-	7,425	-
	Echostar - acq advisory and financing (GM - HE) (D014601)	Acquisition Advisory	50%	-	(145)	-	-	-
	Emmis Communications - Block Trade (2Q 02) (D021959)	Bridge Loans	50%	-	-	-	36,868	-
	Emmis Communications - HY offering (1Q 02) (D020688)	Block Trade	N/A	-	1,969	-	-	-
	Emmis Communications - secondary offering (1Q 02) (D020128)	Bonds-Corporate High Yield	N/A	-	1,017	-	-	-
	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	Equity-Secondary	N/A	961	4,553	-	-	-
	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	Bonds-Corporate High Yield	N/A	616	5,480	-	-	-
	MediaNation - HK\$445.8mn IPO on GEM - Proj Bus / Bus (Asia ECM) (D000494)	Senior Bank Debt	N/A	-	5,936	-	-	-
	Radio One - Secondary Offering (2Q 02) (D021881)	Equity-IPO	N/A	(1,081)	(2,316)	-	-	-
	Rand McNally & Co - general advisory (D012298)	Equity-Secondary	N/A	-	745	-	-	-
	Sinclair Broadcasting - HY offering (4Q 01) (D016236)	Divestiture Advisory	25%	-	-	-	2,121	-
	Sinclair Broadcasting - refinancing (D021892)	Bonds-Corporate High Yield	N/A	-	1,206	-	-	-
	Sinclair Broadcasting - refinancing (D021892)	Senior Bank Debt	75%	-	-	-	3,182	-
Carey, Charles	Aurora Communications - general advisory (D012558)	Divestiture Advisory	N/A	-	1,032	-	-	-
	Blackboard - IPO (1Q 02) (D014712)	Equity-IPO	0%	-	-	-	1,803	-
	Citadel Broadcasting - IPO (D023066)	Equity-IPO	0%	-	-	-	5,303	-
	Cumulus Media - secondary offering (2Q 02) (D022816)	Equity-Secondary	N/A	4,823	4,823	-	-	-
	Entercom Communications - HY offering (1Q 02) (D020888)	Bonds-Corporate High Yield	N/A	-	1,017	-	-	-
	Entercom Communications - secondary offering (1Q 02) (D020128)	Equity-Secondary	N/A	981	4,553	-	-	-
	Leap Frog Enterprises - IPO financing (D016309)	Equity-IPO	75%	-	-	-	849	-
	MediaNation - HK\$445.8mn IPO on GEM - Proj Bus / Bus (Asia ECM) (D000494)	Equity-IPO	N/A	(1,081)	(2,316)	-	-	-
	NextMedia Group - HY offering (2Q 01) (D013233)	Bonds-Corporate High Yield	N/A	-	(89)	-	-	-
	Radio One - Secondary Offering (2Q 02) (D021881)	Equity-Secondary	N/A	-	745	-	-	-
	Sinclair Broadcasting - HY offering (4Q 01) (D016236)	Bonds-Corporate High Yield	N/A	-	1,206	-	-	-
	Sinclair Broadcasting - HY offering (1Q 02) (D021370)	Bonds-Corporate High Yield	N/A	-	528	-	-	-
Graves, Daniel B.	Sinclair Broadcasting - refinancing (D021892)	Senior Bank Debt	75%	-	-	-	3,182	-
	Adelphia Communications - HY offering (2Q 01) (D013200)	Bonds-Corporate High Yield	N/A	-	68	-	-	-
	Albritton Communications - General Advisory (News Ch 8) (D020686)	Fairness Opinion	N/A	-	111	-	-	-
	Landmark Communications - general advisory (Retainer 2001-02) (D014724)	Other M&A Advisory	N/A	67	139	-	-	-
	Xm Satellite Radio - secondary offering (2Q 02) (D022418)	Equity-Secondary	N/A	-	748	-	-	-
	Alliance Imaging Inc - GRM Retainer (D020818)	Senior Bank Debt	0%	-	-	-	2,121	-
	Davis & Partners - Transmission Tower in Brooklyn (D020807)	Real Estate Advisory	0%	-	-	-	1,061	-
	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	Bonds-Corporate High Yield	N/A	616	5,480	-	-	-
	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	Senior Bank Debt	N/A	-	5,936	-	-	-
	Pinnacle Holdings - general advisory (2001) (D010190)	Divestiture Advisory	50%	-	-	-	3,182	-
Morris, J L Malcolm	SpectraStar Holdings - Fairness Opinion (SBC) (D022702)	Fairness Opinion	N/A	533	533	-	-	-
	Tim Brazil - Project Elitel/Phase 1 (strategic alliance) / Elitel - 1. (D014121)	Divestiture Advisory	N/A	-	1,578	-	-	-
	Tim Brazil - Project Elitel/Phase 2 (sale) / Elitel - 2. (D024386)	Divestiture Advisory	25%	-	-	-	1,061	-
	TV Globo - Project Waves / Waves ... (D013628)	Divestiture Advisory	75%	-	-	-	80	-
	TV Globo - Project Waves / Waves ... (D013628)	Divestiture Advisory	N/A	-	89	-	-	-
	AMC Entertainment - acq financing for General Cinema (D013398)	Bonds-Corporate High Yield	N/A	-	482	-	-	-
	Acme Communications - general advisory (D006359)	Divestiture Advisory	25%	-	-	-	1,326	-
	Data Transmission Network - bank/bond financing (3Q 02) (D022612)	Bonds-Corporate High Yield	25%	-	-	-	3,182	-
	Galaxy Latin America - HY bond offering (1Q 01) (D020203)	Bonds-Corporate High Yield	N/A	-	1,505	-	-	-
	LIN Television - IPO (D020127)	Equity-IPO	N/A	5,141	9,141	-	-	-
	Loews Cineplex Entertainment - exit financing (1Q 02) (D016576)	Senior Bank Debt	N/A	-	1,930	-	-	-
	Young Broadcasting - HY offering (4Q 01) (D014861)	Bonds-Corporate High Yield	N/A	-	544	-	-	-
Paul, Gregory R.	AMC Entertainment - acq financing for General Cinema (D013398)	Bonds-Corporate High Yield	N/A	-	482	-	-	-
	Acme Communications - general advisory (D006359)	Divestiture Advisory	25%	-	-	-	1,326	-
	Data Transmission Network - bank/bond financing (3Q 02) (D022612)	Bonds-Corporate High Yield	25%	-	-	-	3,182	-
Silver, Ellen L.	Galaxy Latin America - HY bond offering (1Q 01) (D020203)	Bonds-Corporate High Yield	N/A	-	1,505	-	-	-
	LIN Television - IPO (D020127)	Equity-IPO	N/A	5,141	9,141	-	-	-
	Loews Cineplex Entertainment - exit financing (1Q 02) (D016576)	Senior Bank Debt	N/A	-	1,930	-	-	-
Young Broadcasting	Young Broadcasting - HY offering (4Q 01) (D014861)	Bonds-Corporate High Yield	N/A	-	544	-	-	-
	Data Transmission Network - bank/bond financing (3Q 02) (D022612)	Bonds-Corporate High Yield	25%	-	-	-	3,182	-
	Loews Cineplex Entertainment - exit financing (1Q 02) (D016576)	Senior Bank Debt	N/A	-	1,930	-	-	-

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FRANCHISE - REVENUE & PIPELINE BY MD & DIR
 2002-06-12 (Wed)
 EUROS IN 000'S
 NA Media

BANKER	DEAL	PROB	MAY FRANCHISE VALUE	YTD MAY FRANCHISE VALUE	JUN FRANCHISE VALUE	2002 FRANCHISE PIPELINE	FRANCHISE FUTURE PIPELINE
Triffo, Dyan	AT&T Broadband - general advisory (Project Twist & Shout) / Twist & Sh (D010328)	75%	-	-	-	1,061	-
	AT&T Broadband - General advisory (Project Twist & Shout) / Twist & Sh (D010328)	N/A	2,663	2,663	-	-	-
	BMG Storage Media - Project Blockbuster / Blockbuster- (D012541)	0%	-	-	-	3,182	-
	BusinessWire - general advisory (D005685)	25%	-	-	-	3,728	-
	Comcast - acq financing for AT&T Broadband (D020813)	50%	-	-	-	1,909	-
	Digital River - block trade (4Q 01) (D015304)	N/A	-	85	-	-	-
	Liberty Media - Acq opportunities in Europe (D016262)	N/A	244	244	-	-	-
	TMP Worldwide - Project University / University 1 (D013407)	N/A	1,598	3,408	-	-	-
	Comcast - acq financing for AT&T Broadband (D020813)	50%	-	-	-	1,909	-
	Icon Office Solutions - convertible offering (2Q 02) (D020657)	N/A	4,732	4,732	-	-	-
Yung, Sun J.	Microsoft - General Advisory (2002) / Fore (D022286)	25%	-	-	-	796	-
	SONICblue - debt private placement (2Q 02) (D021165)	0%	-	-	-	1,962	-
	SONICblue - debt private placement (2Q 02) (D021165)	N/A	160	160	-	-	-
	Scientific Atlanta - acquisition of BarcoNet-Project Baseball / Baseball (D013401)	N/A	-	1,521	-	-	-

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FRANCHISE - REVENUE & PIPELINE SUMMARY
AS OF 12-JUN-2002
EUROS IN 000'S
EUROPE MEDIA (1)

PRODUCT	May Franchise Revenue	YTD(May) Franchise Revenue	Prior YTD Franchise Revenue	B/W PRIOR YTD Franchise Revenue	Jun Franchise Revenue	Balance Of Current Year Thru 12/31 Pipeline	Bal Of Cur Year Probability Weighted Pipeline	2002 Full Year Forecast	2002 Full Year Plan	B/W 2002 Full Year Plan	Future Year Pipeline(3)	Future Year Probability Weighted(3)
N&A	2,188	7,164	12,923	(5,769)	-	39,137	188	7,352	28,920	(21,988)	-	-
Other Advisory Total Advisory Products	2,188	7,164	12,923	(5,769)	-	39,137	188	7,352	28,920	(21,988)	-	-
ECM	1,823	5,261	17,004	(11,743)	-	9,697	2,474	7,735	28,920	(21,185)	-	-
Restricted Securities/PPE Total Equity	1,823	5,261	17,004	(11,743)	-	9,697	2,474	7,735	28,920	(21,185)	-	-
HY Bonds	-	-	-	-	-	-	-	-	8,265	(8,265)	-	-
Bonds IG	-	-	-	-	-	-	-	-	8,266	(8,266)	-	-
Leveraged Loans	292	292	-	292	-	3,073	2,966	3,258	8,260	(5,002)	-	-
Project Finance Advisory	-	-	-	-	-	-	-	-	-	-	-	-
Total Debt	292	292	-	292	-	3,073	2,966	3,258	24,790	(21,832)	-	-
NIM(2)	-	-	-	-	-	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-	-	-	-	-	-
Total CF Revenue	4,103	12,718	29,927	(17,210)	-	51,907	5,627	18,344	82,630	(64,286)	-	-

Notes:

- 1) Deals are included within the group on the basis of senior banker involvement per client manager for booked deals and pipeline deals
- 2) NIM on Hold Portfolio excluded
- 3) Balance of Pipeline includes all future years

FRANCHISE - REVENUE BY DEAL
AS OF: 12-JUN-2002
EUROS IN 000'S
EUROPE MEDIA

PRODUCT	DEAL	Franchise Revenue May	Franchise Revenue YTD(May)	Franchise Revenue Jun	Other Coverage Groups
	Bertelsmann - Project Rock / Rock.. (D014619)	-	2,010	-	None
	Gazprom - sale of Gazprom Media to Sputnik Group (Astra) / Astra * (D013840)	-	2,367	-	EUR TECH, Rus & Turk.
	Impresa/Cofina - pot merger of Impresa w/ Investec (Ice Cube) / Ice cub (D015714)	-	75	-	Oth. Eur., PORTUGAL
	Johnston Press - Acqn advisory for RIM / Pacific. (D014213)	2,188	2,188	-	UK
	ProSieben - merger advisory with Kirch Media (Pjt Concordia) / Concord (D014982)	-	525	-	EUR TECH
Total M&A		2,188	7,164	-	
Total Advisory Products		2,188	7,164	-	
	Yell - US\$40mm financing for acqn of Moleod Publishing (D020465)	292	292	-	EUR SPON
Total Leveraged Loans		292	292	-	
Total Debt Products		292	292	-	
	Johnston Press - rights issue for acqn of RIM (D022644)	1,623	1,623	-	UK
	Publicis Groupe SA - convertible bond Q1 2002(King) / King * (D016091)	-	3,638	-	FRANCE
Total Equity		1,623	5,261	-	
Total Equity Products		1,623	5,261	-	
Total Product		4,103	12,718	-	

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FRANCHISE - PIPELINE BY DEAL
AS OF: 12-JUN-2002
EUROS IN 000'S
EUROPE MEDIA

		Franchise Value						Franchise Revenue Total	Probability Weighted Pipeline
PRODUCT	DEAL	PROBABILITY	Jun	Jul	Aug	Sep	Future Months(1)		
M&A	Bertelsmann - project Rolling Stone (ex Empire) / Rolling Stone (ex Em (D015826)	0	-	-	-	16,500	0	16,500	-
M&A	Boosey & Hawkes - divestiture advisory/defence & refinancing (D015389)	0	2,000	-	-	-	0	2,000	-
M&A	Deutsche Telekom - Sale options for 16% stake in SES (D011449)	0	-	-	-	6,000	0	6,000	-
M&A	Fininvest - valuations (Focus) / Focus (ex-Slimfast) (D016068)	26	750	-	-	-	0	750	188
M&A	Lagardere - project Larry/Emma (Eagle) / Eagle- (D005468)	0	-	-	-	-	10,000	10,000	-
M&A	Taylor Nelson Sofres - potential acquisition of Observer AB / Monopole (D002405)	0	-	-	-	-	3,887	3,887	-
			2,750	-	-	22,500	13,887	39,137	188
Advisory Products			2,750	-	-	22,500	13,887	39,137	188
Leveraged Loans	EMAP - GBP 650 mill bank refinancing (September 2001) (D013787)	75	430	-	-	-	0	430	323
Leveraged Loans	Johnston Press - £560mm debt financing for RIM acquisition / Jupiter- (D014834)	100	2,843	-	-	-	0	2,843	2,843
			3,073	-	-	-	0	3,073	2,966
Debt Products			3,073	-	-	-	0	3,073	2,966
Equity	APAX/Hicks Muse - IPO of Yell plc (D020545)	60	1,697	-	-	-	0	1,697	849
Equity	Lagardere - monetisation of shares & convertible bond offering (D015605)	0	-	-	-	-	1,500	1,500	-
Equity	Texas Pacific Group - IPO (Hunter) / Hunter * (D022792)	25	-	-	-	-	6,500	6,500	1,625
			1,697	-	-	-	8,000	9,697	2,474
Equity Products			1,697	-	-	-	8,000	9,697	2,474
Product			7,520	-	-	22,500	21,887	51,907	5,627

1) Future Months include all pipeline, including future years

FRANCHISE - REVENUE & PIPELINE BY MD & DIR
2002-06-12 (Wed)
EUROS IN 000'S
Europa Media.

BANKER	DEAL	PRODUCT	PROB	MAY FRANCHISE VALUE	YTD MAY FRANCHISE VALUE	JUN FRANCHISE VALUE	2002 PIPELINE	FRANCHISE FUTURE PIPELINE
Austin, Geoffrey	APAX/Hicks Muse - IPO of Yell plc (D020543)	Equity-IPO	50%	-	-	-	1,597	-
	Gazprom - sale of Gazprom Media to Sputnik Group (Astria) / Astria * (D013840)	Valuation	N/A	-	2,367	-	-	-
	Johnston Press - Acq. advisory for RIM / Pacific (D014213)	Acquisition Advisory	N/A	2,188	2,188	-	-	-
	Johnston Press - rights issue for acq. of RIM (D022644)	Equity-Rights	N/A	1,823	1,823	-	-	-
	Johnston Press - debt financing for RIM acquisition / Jupiter - (D014834)	Senior Bank Debt	100%	-	-	-	2,843	-
	Lagardere - monetization of shares & convertible bond offering (D015805)	Block Trade	0%	-	-	-	1,500	-
	Lagardere - project Larry/Emma (Eagle) / Eagle (D005468)	Acquisition Advisory	0%	-	-	-	10,000	-
	Yell - US\$40mm financing for acq. of McLeod Publishing (D020465)	Senior Bank Debt	N/A	282	282	-	-	-
	APAX/Hicks Muse - IPO of Yell plc (D020543)	Equity-IPO	50%	-	-	-	1,597	-
	Bertelsmann - Project Rolling Stone (ex Empire) / Rolling Stone (ex Em (D015826)	Acquisition Advisory	N/A	-	2,010	-	-	-
Lovegrove, Stephen	Boosey & Hawkes - divestiture advisory/defense & refinancing (D015359)	Divestiture Advisory	0%	-	-	-	16,500	-
	Deutsche Telekom - Sale options for 18% stake in SES (D011449)	Divestiture Advisory	0%	-	-	-	2,000	-
	Impressa/Cofina - pot. merger of Impressa w/ Investec (Ice Cube) / Ice cub (D015714)	Merger Advisory	N/A	-	75	-	6,000	-
	Lagardere - project Larry/Emma (Eagle) / Eagle (D005468)	Acquisition Advisory	0%	-	-	-	10,000	-
	Impressa/Cofina - pot. merger of Impressa w/ Investec (Ice Cube) / Ice cub (D015714)	Merger Advisory	N/A	-	75	-	-	-
	Publicis Groupe SA - convertible bond Q1 2002(King) / King * (D016091)	Equity-Convertible Bonds	N/A	-	3,638	-	-	-
	Bertelsmann - Project Rock / Rock... (D014619)	Acquisition Advisory	N/A	-	2,010	-	-	-
	Finninvest - valuations (Focus) / Focus (ex-Slntfast) (D016069)	Fairness Opinion	25%	-	-	-	16,500	-
	Gazprom - sale of Gazprom Media to Sputnik Group (Astria) / Astria * (D013840)	Valuation	N/A	-	2,367	-	750	-
	ProSieben - merger advisory with Kirch Media (PJ Concordia) / Concordia (D014882)	Merger Advisory	N/A	-	525	-	-	-
Madhnes, Bruce	Taylor Nelson Sonies - potential acquisition of Observer AB / Observer (D002405)	Other M&A Advisory	0%	-	-	-	3,887	-
	Texas Pacific Group - IPO (Hunter) / Hunter * (D022792)	Equity-IPO	25%	-	-	-	6,500	-
	Bertelsmann - Project Rock / Rock... (D014619)	Acquisition Advisory	N/A	-	2,010	-	-	-
	Bertelsmann - project Rolling Stone (ex Empire) / Rolling Stone (ex Em (D015826)	Acquisition Advisory	0%	-	-	-	16,500	-
	Deutsche Telekom - Sale options for 18% stake in SES (D011449)	Divestiture Advisory	0%	-	-	-	6,000	-
	EMAP - GBP 650 mill bank refinancing (September 2001) (D013787)	Senior Bank Debt	75%	-	-	-	430	-
	Finninvest - valuations (Focus) / Focus (ex-Slntfast) (D016069)	Fairness Opinion	25%	-	-	-	750	-
	Trun-Hohenstein, Christian							

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